Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date		07/31/18		
Syscode	0846	Agency	Strategic Media Services, Inc	Version		2 Vs. 1		
System Name	Spectrum/Escanaba, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lines	i			
Market	Marquette			Total # of Wee	ks			2
		Client Code	397	Total			\$	\$565.00
AE	Kevin Bowman	Product Code	486	Commission				\$84.75
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total			\$	480.25
Office	Washington	Product Name		Total Spots				82
Phone	(301) 951-2620	Credit Status		Affiliate Split		100.0		
Status	Accepted		•	 Sold On		Cost Per Spo	t	
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP	-	GIMP	-	
-		Makegood Policy	Approval Required	CPP	-	СРМ	-	

Comments :	7.31 R1 Revised rates and added spots. Total +\$268. Please review and confirm, thanks!

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	Т	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
1	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00	Х	Χ						-	-	0	\$8.00	\$0.00	30	R1 +1x
2	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00			Χ	Χ	Χ	Χ	Х	-	-	0	\$8.00	\$0.00	30	R1 +3x
3	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00	Х	Χ						-	-	0	\$10.00	\$0.00	30	R1 +2x
4	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00			Χ	Χ	Х	Χ	Х	-	-	0	\$10.00	\$0.00	30	R1 +4x
5	FXNC	FOX AND FRIEND<	7/30/18	8/5/18	05:00	09:00	Х	Χ						-	-	0	\$6.00	\$0.00	30	R1 +1x
6	FXNC	VARIOUS	8/6/18	8/12/18	05:00	09:00			Χ	Χ	Х	Χ	Х	-	-	0	\$6.00	\$0.00	30	R1 +5x
7	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00	Х	Χ						-	-	0	\$5.00	\$0.00	30	R1 +8x
8	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00			Χ	Χ	Х	Χ	Х	-	-	0	\$5.00	\$0.00	30	R1 +20x
9	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00	Х	Χ						-	-	4	\$8.00	\$32.00	30	R1 +1x
10	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00			Χ	Χ	Х	Χ	Х	-	-	10	\$8.00	\$80.00	30	R1 +3x
11	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00	Х	Χ						-	-	6	\$10.00	\$60.00	30	R1 +2x
12	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00			Χ	Χ	Χ	Χ	Х	-	-	14	\$10.00	\$140.00	30	R1 +4x
13	FXNC	FOX AND FRIEND<	8/6/18	8/12/18	05:00	09:00	Х	Χ						-	-	3	\$6.00	\$18.00	30	R1 +1x
14	FXNC	VARIOUS	7/30/18	8/5/18	05:00	09:00			Χ	Χ	Х	Χ	Х	-	-	10	\$6.00	\$60.00	30	R1 +5x
15	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00	Х	Х						-	-	10	\$5.00	\$50.00	30	R1 +8x

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date	9	07/31/18		
Syscode	0846	Agency	Strategic Media Services, Inc	Version		2 Vs. 1		
System Name	Spectrum/Escanaba, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lir	nes	•		
Market	Marquette		•	Total # of W	'eeks			2
		Client Code	397	Total				\$565.00
AE	Kevin Bowman	Product Code	486	Commission	1			\$84.75
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total				\$480.25
Office	Washington	Product Name		Total Spots				82
Phone	(301) 951-2620	Credit Status		Affiliate Spli	t	100.0		
Status	Accepted		•	Sold On		Cost Per Spo	ot	
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP	-	GIMP	-	
_		Makegood Policy	Approval Required	CPP	-	СРМ	-	

Comments :	7.31 R1 Revised rates and added spots. Total +\$268. Please review and confirm, thanks!

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	Т	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
16	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00			Х	Х	Х	X	Х	1	-	25	\$5.00	\$125.00	30	R1 +20x

	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	Total
SPOTS	82	0	0	0	0	0	0	0	0	0	0	0	82
AMT	\$565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.00

SYSTEM APP:	SALES	ACCT	Date Printed	08/01/18

62562418 | Marquette | Spectrum/Escanaba, MI | 0846 |

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date		07/31/18		
Syscode	0882	Agency	Strategic Media Services, Inc	Version		2 Vs. 1		$\Box$
System Name	Spectrum/Marquette, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lines				
Market	Marquette			Total # of Wee	ks			2
		Client Code	397	Total			\$959	9.00
AE	Kevin Bowman	Product Code	486	Commission			\$143	3.85
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total			\$815	5.15
Office	Washington	Product Name		Total Spots				96
Phone	(301) 951-2620	Credit Status		Affiliate Split		100.0		
Status	Accepted		-	Sold On		Cost Per Spo	t	$\Box$
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP	-	GIMP	-	
-		Makegood Policy	Approval Required	CPP	-	СРМ	-	

Comments: 7.31 R1 Revised rates and added spots. Total -\$1005. Please review and confirm, thanks!

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	Т	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
1	FXNC	VARIOUS	7/30/18	8/5/18	05:00	09:00			Х	Х	Х	Х	Х	-	-	0	\$27.00	\$0.00	30	REMOVED SPOTS
2	FXNC	FOX AND FRIEND<	8/6/18	8/12/18	05:00	09:00	Х	Х						-	-	0	\$27.00	\$0.00	30	REMOVED SPOTS
3	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00			Х	Х	Х	Х	Х	-	-	0	\$22.00	\$0.00	30	REMOVED SPOTS
4	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00	Х	Х						-	-	0	\$22.00	\$0.00	30	REMOVED SPOTS
5	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00			Х	Х	Х	Х	Х	-	-	0	\$29.00	\$0.00	30	REMOVED SPOTS
6	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00	Х	Х						-	-	0	\$29.00	\$0.00	30	REMOVED SPOTS
7	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00			Х	Х	Х	Х	Х	-	-	0	\$36.00	\$0.00	30	REMOVED SPOTS
8	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00	Х	Х						-	-	0	\$36.00	\$0.00	30	REMOVED SPOTS
9	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00			Χ	Χ	Χ	Χ	Χ	-	-	14	\$11.00	\$154.00	30	R1 +3x
10	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00			Х	Χ	Χ	Χ	Х	-	-	17	\$14.00	\$238.00	30	R1 +3x
11	FXNC	VARIOUS	7/30/18	8/5/18	05:00	09:00			Х	Χ	Χ	Χ	Х	-	-	11	\$9.00	\$99.00	30	R1 +3x
12	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00			Х	Х	Χ	Х	Х	-	-	25	\$7.00	\$175.00	30	R1 +17x
13	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00	Х	Х						-	-	6	\$11.00	\$66.00	30	R1 +2x
14	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00	Х	Х						-	-	8	\$14.00	\$112.00	30	R1 +2x
15	FXNC	FOX AND FRIEND<	8/6/18	8/12/18	05:00	09:00	Х	Х						-	-	5	\$9.00	\$45.00	30	R1 +2x

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date	07	7/31/18		
Syscode	0882	Agency	Strategic Media Services, Inc	Version	2	Vs. 1		
System Name	Spectrum/Marquette, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lines	•			
Market	Marquette		•	Total # of Weeks	;			2
	•	Client Code	397	Total				\$959.00
AE	Kevin Bowman	Product Code	486	Commission				\$143.85
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total				\$815.15
Office	Washington	Product Name		Total Spots				96
Phone	(301) 951-2620	Credit Status		Affiliate Split	10	0.0		
Status	Accepted			Sold On	C	ost Per Spot		
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP -	- G	IMP	-	
-	-	Makegood Policy	Approval Required	CPP -	- C	PM	-	

Comments :	7.31 R1 Revised rates and added spots. Total -\$1005. Please review and confirm, thanks!

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	T	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
16	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00	Х	Х						-	-	10	\$7.00	\$70.00	30	R1 +7x

	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	Total
SPOTS	96	0	0	0	0	0	0	0	0	0	0	0	96
AMT	\$959.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$959.00

SYSTEM APP:	SALES	ACCT	Date Printed	08/01/18

62562418 | Marquette | Spectrum/Marquette, MI | 0882 |

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date		07/31/18	
Syscode	1709	Agency	Strategic Media Services, Inc	Version		2 Vs. 1	
System Name	Spectrum/Iron Mountain, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lines			
Market	Marquette			Total # of Wee	ks		2
	•	Client Code	397	Total			\$436.00
AE	Kevin Bowman	Product Code	486	Commission			\$65.40
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total			\$370.60
Office	Washington	Product Name		Total Spots			82
Phone	(301) 951-2620	Credit Status		Affiliate Split		100.0	
Status	Accepted		•	 Sold On		Cost Per Spot	
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP	-	GIMP	-
-		Makegood Policy	Approval Required	CPP	-	СРМ	-

Comments :	7.31 R1 Revised rates and added spots. Total +\$208. Please review and confirm, thanks!

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	Т	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
1	FXNC	VARIOUS	7/30/18	8/5/18	05:00	09:00			Х	Х	Х	Х	Х	-	-	0	\$4.00	\$0.00	30	REMOVED SPOTS
2	FXNC	FOX AND FRIEND<	8/6/18	8/12/18	05:00	09:00	Х	Х						-	-	0	\$4.00	\$0.00	30	REMOVED SPOTS
3	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00			Х	Х	Х	Х	Х	-	-	0	\$4.00	\$0.00	30	REMOVED SPOTS
4	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00	Х	Х						-	-	0	\$4.00	\$0.00	30	REMOVED SPOTS
5	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00			Х	Х	Х	Х	Х	-	-	0	\$6.00	\$0.00	30	REMOVED SPOTS
6	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00	Х	Х						-	-	0	\$6.00	\$0.00	30	REMOVED SPOTS
7	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00			Х	Х	Х	Х	Х	-	-	0	\$8.00	\$0.00	30	REMOVED SPOTS
8	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00	Х	Х						-	-	0	\$8.00	\$0.00	30	REMOVED SPOTS
9	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00			Х	Х	Х	Х	Х	-	-	10	\$6.00	\$60.00	30	R1 +3x
10	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00			Х	Х	Х	Х	Х	-	-	14	\$8.00	\$112.00	30	R1 +4x
11	FXNC	VARIOUS	7/30/18	8/5/18	05:00	09:00			Х	Х	Х	Х	Х	-	-	10	\$4.00	\$40.00	30	R1 +5x
12	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00			Х	Х	Х	Х	Х	-	-	25	\$4.00	\$100.00	30	R1 +20x
13	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00	Х	Х						-	-	4	\$6.00	\$24.00	30	R1 +1x
14	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00	Х	Х						-	-	6	\$8.00	\$48.00	30	R1 +2x
15	FXNC	FOX AND FRIEND<	8/6/18	8/12/18	05:00	09:00	Х	Х						-	-	3	\$4.00	\$12.00	30	R1 +1x

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date	е	07/31/18		
Syscode	1709	Agency	Strategic Media Services, Inc	Version		2 Vs. 1		
System Name	Spectrum/Iron Mountain, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lir	nes	•		
Market	Marquette		•	Total # of W	/eeks			2
	•	Client Code	397	Total				\$436.00
AE	Kevin Bowman	Product Code	486	Commission	1			\$65.40
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total				\$370.60
Office	Washington	Product Name		Total Spots				82
Phone	(301) 951-2620	Credit Status		Affiliate Spli	t	100.0		
Status	Accepted		•	Sold On		Cost Per Spo	ot	
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP	-	GIMP	-	
-	-	Makegood Policy	Approval Required	СРР	-	СРМ	-	

	Comments :	7.31 R1 Revised rates and added spots. Total +\$208. Please review and confirm, thanks!
l		

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	Т	F	S	W	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
16	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00	Х	Х						-	-	10	\$4.00	\$40.00	30	R1 +8x

	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	Total
SPOTS	82	0	0	0	0	0	0	0	0	0	0	0	82
AMT	\$436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$436.00

SYSTEM APP:	SALES	ACCT	Date Printed 08/01/18

62562418 | Marquette | Spectrum/Iron Mountain, MI | 1709 |

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date		07/31/18	
Syscode	2508	Agency	Strategic Media Services, Inc	Version		2 Vs. 1	
System Name	Spectrum/Houghton, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lines			
Market	Marquette			 Total # of Weel	<b>(S</b>		2
	•	Client Code	397	Total			\$681.00
AE	Kevin Bowman	Product Code	486	Commission			\$102.15
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total			\$578.85
Office	Washington	Product Name		Total Spots			96
Phone	(301) 951-2620	Credit Status		Affiliate Split		100.0	
Status	Accepted			 Sold On		Cost Per Spot	
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP	-	GIMP	-
-		Makegood Policy	Approval Required	CPP	-	СРМ	-

Comments: 7.31 R1 Revised rates and added spots. Total -\$208. Please review and confirm, thanks!

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	Т	W	Т	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
1	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00	Х	Χ						-	-	0	\$8.00	\$0.00	30	R1 +2x
2	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00			Χ	Χ	Χ	Χ	Х	-	-	0	\$8.00	\$0.00	30	R1 +3x
3	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00	Х	Χ						-	-	0	\$10.00	\$0.00	30	R1 +2x
4	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00			Χ	Χ	Χ	Χ	Х	-	-	0	\$10.00	\$0.00	30	R1 +3x
5	FXNC	FOX AND FRIEND<	7/30/18	8/5/18	05:00	09:00	Х	Χ						-	-	0	\$6.00	\$0.00	30	R1 +2x
6	FXNC	VARIOUS	8/6/18	8/12/18	05:00	09:00			Χ	Χ	Χ	Χ	Х	-	-	0	\$6.00	\$0.00	30	R1 +3x
7	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00	Х	Х						-	-	0	\$5.00	\$0.00	30	R1 +7x
8	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00			Χ	Χ	Χ	Χ	Х	-	-	0	\$5.00	\$0.00	30	R1 +17x
9	FXNC	VARIOUS	8/6/18	8/12/18	16:00	19:00	Х	Χ						-	-	6	\$8.00	\$48.00	30	R1 +2x
10	FXNC	VARIOUS	7/30/18	8/5/18	16:00	19:00			Χ	Χ	Χ	Χ	Х	-	-	14	\$8.00	\$112.00	30	R1 +3x
11	FXNC	VARIOUS	8/6/18	8/12/18	19:00	24:00	Х	Χ						-	-	8	\$10.00	\$80.00	30	R1 +2x
12	FXNC	VARIOUS	7/30/18	8/5/18	19:00	24:00			Χ	Χ	Χ	Χ	Х	-	-	17	\$10.00	\$170.00	30	R1 +3x
13	FXNC	FOX AND FRIEND<	8/6/18	8/12/18	05:00	09:00	Х	Х						-	-	5	\$6.00	\$30.00	30	R1 +2x
14	FXNC	VARIOUS	7/30/18	8/5/18	05:00	09:00			Χ	Χ	Χ	Χ	Х	-	-	11	\$6.00	\$66.00	30	R1 +3x
15	FXNC	VARIOUS	8/6/18	8/12/18	09:00	16:00	Х	Х						-	-	10	\$5.00	\$50.00	30	R1 +7x

Order #	62562418	Flight Dates	07/30/18 - 08/12/18	Update Date	07/31/18	07/31/18			
Syscode	2508	Agency	Strategic Media Services, Inc	Version	2 Vs. 1				
System Name	Spectrum/Houghton, MI	Advertiser	Committee to Elect Ed McBroom	Show All Lines	Show All Lines				
Market	Marquette			Total # of Weeks		2			
		Client Code	397	Total		\$681.00			
AE	Kevin Bowman	Product Code	486	Commission		\$102.15			
Sales Coordinator	Marshall Bradshaw	Est Code	4730	Net Total		\$578.85			
Office	Washington	Product Name		Total Spots		96			
Phone	(301) 951-2620	Credit Status		Affiliate Split	100.0				
Status	Accepted		•	Sold On	Cost Per Sp	Cost Per Spot			
Survey	DMA Nielsen Live+1 May18	Primary Demo	Adults 35+	GRP -	GIMP	-			
-	•	Makegood Policy	Approval Required	CPP -	СРМ	-			

Line	Net	Program	Start Date	Stop Date	Start Time	Stop Time	М	T V	/ T	F	S	S	RTG	IMP	Total Spots	Unit Cost	Total Cost	Spot Len	Line Comment
16	FXNC	VARIOUS	7/30/18	8/5/18	09:00	16:00		X	X	X	Х	Х	-	-	25	\$5.00	\$125.00	30	R1 +17x

	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	Total
SPOTS	96	0	0	0	0	0	0	0	0	0	0	0	96
AMT	\$681.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$681.00

SYSTEM APP:	SALES	ACCT	Date Printed	08/01/18

62562418 | Marquette | Spectrum/Houghton, MI | 2508 |